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HERBST BROTHERS

ESTABLISHED 1876

October 1927.

95 FRONT STREET

NEW YORK

OCT 29 1927

We have now at New York the season's first shipment of Oriental Seeds, which we offer for immediate shipment:

| | | | |
|----------------------------|--------|-------------------------|--------|
| PRUNUS Serrata | \$3.00 | PRUNUS S. Sachalinensis | \$6.00 |
| " Tomentosa | 5.00 | AUCUBA Japonica | 2.70 |
| " Yezoensis | 5.50 | ERIOBOTHRYA Japonica | 3.00 |
| MORUS Tartarica (Mulberry) | \$5.25 | | |

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As the collecting season draws to a close, it becomes obvious that dealers must advance their prices, further supplies being un procurable. We invite your attention to our list of conifers.

| | | | |
|---------------------|--------|-------------------------|--------|
| ABIES Balsamea | \$4.00 | PICEA Sitchensis | \$6.00 |
| Concolor | 2.00 | PINUS Banksiana | 3.00 |
| Magnifica | 4.75 | Canariensis | 2.30 |
| Nordmannia | 2.50 | Caribaea | 7.00 |
| Pectinata | 1.50 | Cembra | 1.30 |
| CEDRUS Atlantica | 2.50 | Echinata | 8.00 |
| Deodara | 2.00 | Edulis | 1.00 |
| Libani | 2.25 | Flexilis | 3.00 |
| CHAMAECYPARIS, | | Lambertiana | 3.10 |
| Lawsoniana | 3.25 | Laricio | 3.00 |
| " Aurea | 5.50 | Montana | 2.75 |
| CUPRESSES Arizonica | 2.25 | Montana Mughus | 3.50 |
| Macrocarpa | 2.50 | Monticola | 6.50 |
| JUNIPERUS Communis | 1.25 | Nigra Austriaca | 2.50 |
| Horizontalis | | Palustris | 6.50 |
| Douglasii | 5.00 | Ponderosa | 2.00 |
| Monosperma | 2.00 | Resinosa | 11.00 |
| Sabina | 1.25 | Strobus | 3.00 |
| Scopolorum | 1.25 | Sylvestris | 2.00 |
| Virginiana | 1.00 | " Rigensis | 3.25 |
| LARIX Europaea | 2.00 | Taeda | 7.00 |
| Occidentalis | 4.00 | PSEUDOTSUGA | |
| PICEA Alba | 5.50 | Douglasii glauca (Colo) | 5.00 |
| Canadensis | 5.50 | " viridis (Wash.) | 7.00 |
| Engelmanni | 5.00 | THUJA Gigantea | 3.00 |
| Excelsa | 1.50 | Occidentalis | 4.50 |
| Mariana | 7.50 | " pyramidalis | 3.00 |
| Pungens | 5.50 | TSUGA Canadensis | 5.50 |

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New crop American Pinus Strobus is now in and we can deliver for Fall planting.

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A German collector has made us a most attractive offer of which we are glad to give you the benefit.

| | | | |
|------------------------------------|---------|---------------------------------------|---------|
| ACER pseudoplatanus (Sycamore) | \$ -.50 | BETULA Alba (White Birch) | \$ -.75 |
| ACER platanoides (Norway Maple) | -.50 | CARPINUS betulus (Common Hornbeam) | -.75 |

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The following remain unchanged:

| | | | |
|--------------------------|--------|--------------------------|--------|
| CORNUS Florida | \$-.40 | FAGUS sylvatica purpurea | 2.05 |
| COTONEASTER horizontalis | 3.25 | MAGNOLIA accuminata | 1.50 |
| | | TILIA tomentosa | \$1.75 |

CABLE ADDRESS:
HERBST—NEW YORK
CODES:
A. B. C. Y, IMP. & VI; RUD. MOSSE;
BENTLEY; RIBEIRO.

TELEPHONE:
BOWLING GREEN 9837

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Gentlemen;

HERBST BROTHERS give for themselves or their principals: no warranty express or implied, as to description, quality, productiveoess or any other matter of any seeds, bulbs or plants they sell and will not be responsible for the crop. All agreements are subject to strikes, accidents, delay of carriers, or any other contingency beyond our control. Quotations and offers are without engagement unless specifically and time for reply stated.

Many of our friends in the Nursery business have so persistently urged us to become the now lacking medium of facilitating and simplifying the marketing of nursery products, that recognizing our obligation to the trade, we have decided to act as intermediaries in bringing producers and buyers together by placing ourselves at their services as brokers. We have already at hand complete information about tree, shrub, plant and seedling stocks available, and are thereby enabled to locate and secure quickly what the buyers require, even the rarest species.

We trust that you will make ample use of our services which for the buyer are free, since acting as brokers, the brokerage is paid by the seller.

Please acquaint us with your wants; we shall at once inform you what stock is available and its prices.

It will be a great satisfaction to us to find that our organization aids you in your business and becomes a permanent boon to the whole Nursery Business.

Yours very truly,

HERBST BROTHERS.

